
S. ROBERT AUGUST



BA and MIM

**NATIONAL ASSOCIATION OF HOMEBUILDERS SENIOR LIFE DIRECTOR,
IRM FELLOW, MIRM, CMP, CSP, MCSP, CAASH, MASTER TRAIN THE TRAINER,
MASTER INSTRUCTOR, CLIPP AND WWYW.**

One of the most distinguished, award-winning marketing, management, and sales strategists in the world today Robert has helped merchandise more than \$40 billion of residential, resort, retail, recreational, commercial, institutional, industrial, and governmental real estate, as well as other business products and services.

Founder and president of **North Star Synergies, Inc.**, an international executive business development strategy firm, Robert specializes in management, marketing, and sales consulting in the real estate industry and beyond. He created the Denver-based, international firm in April 2011 after 28 years of outstanding executive business development with S. Robert August & Co, Inc.

Robert was also the founding partner of S. Robert August Realty Corporation in 1983 and later RealtyWorks in 1993 through 2006.

BECOMING A LEGEND

Robert became an economic development icon in the early 1980s. He was named **Economic Developer of the Year** (1979) and **Marketer of the Year** (1981) by the Metro North Chamber of Commerce in Denver. He founded the Douglas County Economic Development Council and the Teller County Economic Development Council, and he helped establish the Adams County Economic Development Council. He was honored for his work in founding the Sales and Marketing Council of the Home Builders Association of Metropolitan Colorado Springs, which was named **Best New SMC** in the nation in 1983.

Robert's most recent accolade is the HBA of Metro Denver's 2022 Member of the Year award (Now, the Onward and Upwards Member of the Year award) for exemplary service in creating, managing, and co-chairing the Marshall Wild Fire Disaster Relief Task Force.

From his early leadership in economic development, Robert devised an innovative real estate marketing approach that leverages the resources of economic development councils, chambers of commerce, HBAs, Board of Realtors and more to maximize a project's success. This unique and effective marketing model is a primary reason why Robert remains one of the most coveted real estate marketing experts around the globe.

INDUSTRY STEWARDSHIP

A perennial leader of the Home Builders Association, Robert is a Senior Life Director of the National Association of Home Builders (NAHB). He is **Past Chairman and Present Ambassador of the NAHB Global Opportunities Board**, member of the Board of Trustees of the 55+ Council. He is **Past Chairman of the National Sales and Marketing Council (NSMC) of the NAHB**. He holds a **Master in Residential Marketing (MIRM)** is a MIRM Fellow and is a member and **Past President of the NAHB's Institute of Residential Marketing**, an exclusive organization representing the country's leading sales and marketing professionals. He is certified by the NAHB Education Department as **one of four Master Train the Trainers, Master Instructor** and is also **certified to teach 10 NAHB management, marketing and sales courses**.

Robert is **Past Chairman of the Sales and Marketing Councils of the Home Builders Association of Metropolitan Denver and Colorado Springs**. He also served 19 years as **Public Affairs Chairman** and member of the **Board of Directors for the Colorado Association of Home Builders**.

He is a **nationally recognized leader in membership recruitment and retention, advertisement, and sponsorship sales** for the NAHB. He has helped raise **more than \$200 million** for the organization. Today,

Robert ranks as the **1st all-time membership recruiter among millions**, with **more than 4,500 SPIKE credits**. He has frequently been acknowledged as the **SPIKE of the Year among 16,000 recruiters**.

Robert **created and developed the first centralized Parade of Homes** for the Home Builders Association of Metropolitan Denver in 1986, which was awarded **#1 Public Relations Campaign** by the NAHB. This event has since become nationally renowned as the industry model.

RECOGNITION

Robert's most coveted NAHB honor is the **Hall of Fame Exemplary Service Award for Lifetime Achievement bestowed upon him in 2020 by the Senior Executive Leadership Committee and staff**.

His biggest sales and marketing all-time honor is the **Legend of Residential Marketing** (2017), presented for his creative and innovative career in the real estate industry by the National Association of Home Builders National Sales and Marketing Council at The Nationals award ceremony in Orlando, Florida.

Another top honor was **The William "Bill" Molster Award**, given to the most outstanding sales and marketing professional in the nation by the NAHB, the nation's leading building trade association of 140,000-plus companies. Robert is the only recipient to win the Molster Award twice (1996, 2002).

Robert's other recent awards include NAHB **Sales and Marketing Educator of the Year** (2015); **Master Certified Sales Professional of the Year** and NAHB **Leader in Membership Retention and Recruitment** (2014, 2015) and the Home Builders Association of Metro Denver **Legend Award** for Lifetime Achievement in Sales and Marketing (2013).

Robert received the **Trina Ripley Excellence in Education Award** (2011) for outstanding lifetime achievement in educating new home sales and marketing professionals from the NAHB National Sales and Marketing Council's Institute of Residential Marketing. He was recognized by the International Real Estate Trade Organization for his **contribution and devotion to the real estate industry** (2005) and received **The President's Award** (2002) from the Colorado Association of Home Builders. In 2008, Robert was inducted into the **Institute of Residential Marketing (IRM) College of Fellows**. The biggest IRM honor, only eight individuals hold this international fellowship.

Robert and his partner (and son), Jason August, received the Green Homes Builders International Partner of the Year Award in 2020 for their global impact and achievement.

BEYOND NORTH STAR

Robert serves as a **Board of Director for Environmental Service Professionals**, a mold and moisture inspection management concern. He also serves on the **Board of Directors of RSG 3-D**, a manufacturer of exterior and interior walls, floors, ceilings and roof panel products and services.

A past member of the **National Association of Real Estate Editors**, Robert is a regular contributor to NAHB's *NAHB Connect*, *Builder-Architect Magazine*, the NAHB's NSMC *Sales & Marketing Ideas*, *Colorado Builder Magazine* and has co-authored the book **Marketing for Remodelers: Building Business Leads**.

Robert holds a **B.A. in Labor-Management Relations from Pennsylvania State University** and a **Master of International Management from the Arizona State University's Thunderbird School of Global Management**. He has served as an **Adjunct Professor at the University of Denver's Daniels College of Business**.

Robert and his best friend, Penny, have been married for 50 fabulously wonderful and most rewarding years (She told me to say that). They have three incredible sons, Jason, Alan, and Changsheng.

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CLIPP AND WWYW

CURRICULUM VITAE

One of the most distinguished, award-winning marketing, management, and sales strategists in the world today, Robert has helped merchandise more than \$40 billion of residential, resort, retail, recreational, commercial, institutional, industrial, and governmental real estate, as well as other business products and services.

PROFESSIONAL EXPERIENCE

NORTH STAR SYNERGIES, INC.

President

Denver, Colorado

2011 to Present

Executive business development strategy firm specializing in real estate-related businesses in need of a boost in marketing, management, and sales.

GREEN HOMES BUILDERS

Senior Vice President of Development

Orange, Australia

2020 to Present

ENVIRONMENTAL SERVICE PROFESSIONALS

CA

Board of Directors Member

Palm Springs,

2007 to Present

RSG 3D

Mexico

Board of Directors Member

Mexicali, B.C.

2020 to Present

UNIVERSITY OF DENVER

Adjunct Professor, School of Real Estate Construction Management

Denver, Colorado

2006 to Present

S. ROBERT AUGUST & COMPANY, INC.

Colorado

President

Denver,

1983 to 2011

- ★ Founded and created a national executive business development strategies firm, servicing developers, builders, REALTORS®, real estate brokers, economic development councils, suppliers, lenders, manufacturers, and other businesses.
- ★ Marketed more than \$40 billion in retail, residential, resort, recreational, commercial, institutional, industrial and governmental real estate.
- ★ Among others, worked with the following companies: Disney, Exxon, Howard Hughes Corporation, Pella, Multiproyectos, Coldwell Banker, Sears Commercial, MetLife Home Loans, Whirlpool, Miles BrandDNA, Cabela's, P&O, Swidget, Fiber Fast Homes, HBA Rebates, First MidWest Bank, Danielian Associates, Propertyshelf and Altitude Control Technology.
- ★ Raised more than \$3 million for Children's Hospital, Multiple Sclerosis, Hospice of Metro Denver, Colorado Easter Seal Society, Show Home for Hope, Bridge Project, Colorado AIDS Project, Colorado Pediatric Aids Foundation, Home Builders Foundation, Universal Design Living Laboratory, Jewish Family Services and NAHB's Home Builders Care and local, state, and national Build-Pacs.
- ★ Past Chairman of the NAHB's National Sales and Marketing Council, Past President of the Institute of Residential Marketing, Past Chairman and Co-Founder and Ambassador of the Global Opportunities Board, Robert is also responsible for raising more than \$300 million of membership, political action sponsorship, and advertising revenue for the NAHB.

REALTY WORKS, INC.

Founder

Denver, Colorado

1995 to 2007

Specializing in land, new home sales and leasing.

S. ROBERT AUGUST REALTY CORPORATION

Colorado

Founder

Denver,

1983 to 1995

Specializing in land and new home sales and leasing.

STUART R. SCOTT & ASSOCIATES, INC.

Vice President of Marketing & Sales

Colorado Springs, Colorado

1982 to 1983

Trained, supervised and motivated sales force for six residential communities. Increased sales of Stuart R. Scott & Associates properties 62% over the previous year. Supervised all promotional activities (seminars, special events, direct mail, brochures, billboards, public relations, advertising) of residential and commercial properties. Created first residential neighborhood at the Broadmoor Resort.

THE RANCH

Director of Marketing

Denver, Colorado

1978 to 1982

Coordinated and supervised the marketing of a 414 acre planned residential and commercial community. Supervised all promotional activities - seminars, special events, direct mail, brochures, billboards, signage, media placement, interior decorating of models, public relations, and advertising. Developed positive image for community and an identity for a quality housing product in Westminster. Developed Image Campaign for Adams County Chamber of Commerce. Raised more than \$200,000 from public and private sectors in 30 months. Attracted national and multi-national businesses to Adams County.

TOLLIN - GRAYBOYES

Pennsylvania

Project Manager

Bala Cynwyd,

1976 to 1978

Coordinated and supervised the marketing of planned residential community of townhomes and single family residences. Trained sales force. Worked with suppliers to establish contracts and product information. Supervised and created all promotional activities: brochures, sales meetings, billboards, signage, direct mail, newspaper ads, telephone surveys, and industrial sales. #1 Home builder in Lehigh County, Pennsylvania.

RIDGE HOMES

Conshohocken, Pennsylvania

(Subsidiary of Evans Products)

1972 to 1974

Regional Service Manager/Sr. Customer Service Officer

Supervisor Customer Service

Supervisor: Managed Customer Service for 10,000+ homes. Saved thousands of dollars daily by working with customers and dealers by solving problems of shortages, damages and mis-shipments for thousands of homes. Acted as a feedback specialist to other departments to correct difficult situations relating to consumer needs. Responsible for a staff of 23 (regional service managers, assistants, and clerks). Trained new department personnel. Reduced complaints 25% in a 4-week period with a special project coordinated with personnel from other departments. Coordinated the development of a customer service training manual.

Senior Customer Service Officer: Serviced the largest national customer dealer territory. Authored customer service training manual for training and reference.

Regional Service Manager: Serviced the needs of 25 builders and their respective customers.

MARGULIS WINES AND SPIRITS

Philadelphia, Pennsylvania

Salesman

1970 to 1972

Sales and Marketing Manager

Developed sales territory throughout Pennsylvania. Used over-the-counter sales, group sales, trade shows, to increase rural sales 63% and urban sales 28%. Developed a lecture and film presentation used throughout Pennsylvania. Developed an order selection sheet for wholesale customers. Planned radio advertising and direct mail campaigns.

EDUCATION AND MILITARY SERVICE

Thunderbird School of International Management at Arizona State University Phoenix, Arizona

Master of International Management

1975

- ★ Graduated with highest honors
- ★ Received two grants for academic achievement
- ★ Acquired working knowledge of Spanish
- ★ GPA 3.81/4.00

Pennsylvania State University
BA, Labor Management Relations

University Park, Pennsylvania
June 1966 to December 1970

Arizona National Guard
Honorable Discharge, January 1976

Glendale, Arizona
Rank E-5
January 1975 to January 1976

U.S. Army Reserves

Philadelphia, PA
December 1969 to
December 1974
Rank E-4

CIVIC AND INDUSTRY ACTIVITIES

INTERNATIONAL

★ **National Association of Home Builders (NAHB)**

- Global Opportunities Board Ambassador 2020 to Present
- Global Opportunities Board Chairman 2018 and 2019
- Global Opportunities Board Member 2015 to Present
- International Task Force 2014
- International Committee 1999 to 2002
 - Educational Chairperson 2000 to 2002
 - Fund Raising Committee 1999 to 2002
 - Coordinated Mexico City, Mexico International Symposium, 2002
 - Coordinated Beijing, China International Symposium, 2001
 - Coordinated Budapest, Hungary International Symposium, 2000

★ **Builder-REALTOR Council, International**

- President, 1995
- Board of Directors 1992 to 1995
- Founding Board of Directors, 1991

NATIONAL

★ **Solar Energy Research Institute (SERI), (National Renewable Energy Laboratory), U.S. Department of Energy**

- Marketing Consultant: Parade of Homes 1981
 - First scattered parade of homes for the Department of Energy
 - 10 home builders, 2 weeks, 125,000 attendees

★ **National Association of Home Builders (NAHB)**

- Senior Life Director of Board of Directors 2015 to Present
- Life Director of Board of Directors 2006 to 2015
- Speaker 1983 to Present
 - International Builder Show 1983 to Present
 - University of Housing and Department of Education Marketing and Management Sales Curricula 1983 to Present
- Member 1972 to 1974, 1976 to Present
- Member Education Board of Trustees 2018 and 2019
- Member 55+ Council Board of Trustees 2018 to Present
- Certified instructor of 10+ Marketing, Management, and Sales courses 1983 to Present
- Alternate Director 2002
- Published book, Marketing for Remodelers: Building Business Leads 1987
- National Sales and Marketing Council
 - Member 1978 to Present

Board of Trustees 1996 to 2009
Sponsorship Chairperson 1993 to 1999, 2002 to 2008
Sales Committee Chairman 2002
Chairman 2000
Vice Chairman 1999
International Chairperson 1991
Publications Chairperson 1989 to 1990
Membership Chairperson 1988 to 1989

➤ **Institute of Residential Marketing (MIRM)**

Member 1984 - Present
Board of Trustees 1988 to 1990, 2005 to 2009
President, 2008
Vice President, 2007
Secretary-Treasurer 2006
Publications Chairperson 1989, 1990
Membership Chairperson 1988, 1989

★ **Education Committee Board of Trustee 2018, 2019**

NAHB Master Train the Trainer (one of four nationwide) 2009 to Present
Case Study Reviewer 2004 to Present
University of Housing and Education Department Train the Trainer 2005 to Present
Master Instructor 2021 to Present

★ **55+ Housing Industry Council Board of Trustees 2018 to Present**

★ **National Association of Real Estate Editors (NAREE)**

Member 1984 to 2008

★ **Living in Place Institute**

Advisor 2016 to Present
Certified Living in Place Professional (CLIPP) 2017
Education Advisor and Trainer 2016 to Present
Living in Place Institute Idea Home Producer

★ **BuilderRadio.com**

Faculty 2008 to 2014
National Advisor 2008 to Present

★ **Luxury Home Builder Magazine**

National Advisory Board 2000, 2001

★ **Newhome Network.Com**

National Advisory Board of Directors 1999, 2000

★ **Home Builders Association (HBA) of Metropolitan Denver**

Marshall Wildfires Disaster Relief Co-Chairman 2022
Parade of Homes Sponsorship and Advertising Sales Chairman 2011 to 2018
Membership Ambassador 2011 to Present
Membership Committee 1991 to Present
Member 1978 to Present
Monthly Sales Training Program 2008, 2009, 2010
Board of Directors 1985, 1986, 2008, 2009
Board of Directors, Alternate 1996, 1997, 1998
Housing Research Council Member 1981, 1982, 1989
Membership Chairman 2008, 2009
Speakers Bureau 1995
Parade of Homes Liaison 1992
Educational Chairperson 1981, 1982, 1987, 1988
Parade of Homes Founder and Chairperson 1986
Sales and Marketing Council

- Charter Member 1978 to Present
- Program Chairman 1983 to 1998
- Membership Chairman 1989
- SMC Chairman 1986
- SMC Chairman Elect 1985
- MAME Chairman 1985

- Professional Women in Building Council 2015 to Present
- Custom Builder Council 2015 to Present
- 55+ Housing Industry Council 2015 to Present

★ **Builder/REALTOR Council of Metro Denver**

Member 1990 to 1996

★ **Douglas County Economic Development Council**

Member 1983 to 1987
Marketing Member 1983
Founder 1983

★ **Denver Chamber of Commerce**

Member 1981 to 1987

★ **Metro North Chamber of Commerce**

Member 1978 to 1987
Board of Directors 1982
Vice President of Economic Development 1982
Awarded Businessman of the Year 1981

- ★ **Castle Rock Chamber of Commerce**
Member 1984, 1985, 1986
- ★ **Castle Rock Economic Development Council**
Member 1984
- ★ **Central Douglas County Economic Development Council** (Pre-cursor to the South Metro Denver Chamber of Commerce)
Creator/Founder 1983
Chairman 1983, 1984
 - Comprised of Castle Pines Land Company, EDI, and Park Funding
 - Developed economic development activities and image campaign for Castle RockWorked with county and fathered format for Douglas County EDC 1983
Worked with school district for Douglas County 1983
Worked with Castle Rock Chamber of Commerce to professional organizations 1983
- ★ **North Suburban Board of REALTORS**
Board of Directors
Speaker, Conducted Seminars 1982
REALTOR Member 1981, 1982
Educational Co-Chairperson 1981
Awarded Second Place Colorado Assn. of Realtors Real Estate Advertising 1981
- ★ **Front Range Project: Governor's Task Force**
Conducted Seminar 1982
Committee Member: Adams County 1981, 1982
Speaker's Bureau 1981, 1982
- ★ **Adams County Board of Governor's Economic Development Council**
Member 1982
Vice President 1982
- ★ **Adams County Enrichment Program**
Speaker, Conducted Seminar 1981, 1982
- ★ **North Suburban Business and Professional Women's Group**
Member (only male member) 1981, 1982
Speaker, Conducted Seminar 1982
- ★ **Westminster Chamber of Commerce**
Member 1978, 1979, 1980, 1981, 1982
- ★ **Thornton Chamber of Commerce**
Member 1981

- ★ **Broomfield Chamber of Commerce**
Member 1981
- ★ **Adams County Chamber of Commerce**
Member 1981
Board of Directors 1981
Vice President of Marketing & Membership 1981

METROPOLITAN COLORADO SPRINGS

- ★ **HBA Sales and Marketing Council of Colorado Springs**
Founder 1982
Member 1982 to 1989
Chairman 1982, 1983
Created committees for Education, Research, Membership and Program 1983
Created and coordinated First Annual MAME Awards 1983
Increased membership to 97 in 1983
Developed and presented "Eye Opener" Seminars to members and guests 1982
Assembled 47 members 1982
- ★ **Home Builders Association of Metropolitan Colorado Springs**
Speaker 1982 to Present
Member 1982 to 1987
Founder of Sales & Marketing Council with Education, Research and Membership committees 1982
- ★ **Teller County Economic Development Council**
Founder 1986
Board of Directors 1986, 1987
- ★ **Colorado Springs Board of REALTORS (CAR)**
REALTOR 1982
Speaker, Conducted Seminars 1982, 1983, 1986, 1987
- ★ **Colorado Springs Chamber of Commerce**
Member 1982, 1983, 1984, 1985
- ★ **Economic Development Council of El Paso County**
Member 1982
- ★ **Newspapers**
Created Sunday Real Estate Section in both major periodicals in Colorado Springs

- Colorado Springs Sun 1982
- Gazette Telegraph 1982

CIVIC AND INDUSTRY AWARDS

NATIONAL ASSOCIATION OF HOMEBUILDERS (NAHB) 119,000 TO 262,500 CORPORATE MEMBERS

- ★ **Hall of Fame Exemplary Service Lifetime Achievement Induction 2020**
 - Global Opportunities Board Outstanding Achievement Award 2018 and 2019
- ★ **National Sales and Marketing Council of the NAHB**
 - **Legend of Residential Marketing 2017**
 - Legends of Residential Marketing are honored for significant contributions to the industry over time.
 - The select group demonstrates exceptional creativity and innovation in new-home marketing.
 - The **William “Bill” Molster Award** 1996, 2002
 - The Molster Award is an annual award given to the most outstanding sales and marketing professional in the nation
 - Robert is the only individual to receive this prestigious award twice
 - NAHB National Sales and Marketing Council Chairmanship Award 2000
 - Ranked #1 speaker for the NSMC 1996
- ★ **Institute of Residential Marketing of the NAHB**
 - Sales and Marketing Educator of the Year 2015
 - Master Certified Sales Person of the Year 2014
 - Trina Ripley Excellence in Education Award 2011
For outstanding lifetime achievements in educating new home sales and marketing professionals and helping to achieve the goals of the Institute of Residential Marketing
 - Inducted into the College of Fellows 2008 (one of eight members)
- ★ **National Association of Home Builders (NAHB), 119,000 to 262,500 corporate members**
 - **1st all-time in NAHB membership recruitment and retention** (4,500+ Spike credits) (1983 to present)
 - Global Opportunities Board Outstanding Achievement Award 2018 and 2019
 - **1st in NAHB recruitment and retention** (2014, 2015, 2017, 2018, 2019, 2020)
 - **2nd in NAHB recruitment and retention** (2016)
 - Major Achievement in Membership Excellence 2011
 - President’s Award 2002
 - Statesman Award for 1000 Members 2000

- Distinguished Spike for Membership Recruitment Award 1992, 1993, 1994
- MIRM Award for Best Parade of Homes in the United States 1986
- MIRM (Master in Residential Marketing) by the Institute of Residential Marketing of the National Sales and Marketing Council of the NAHB 1984
- Best New Sales and Marketing Council in the United States, Colorado Springs, 1983
- Executive Office Public Relations Award for work on the "Echenergy II" program in conjunction with Lauren Cahill, Executive Office, HBA of Metropolitan Denver 1983
- Executive Officer Public Relations Award, for work on a housing research project on consumer attitudes toward housing in conjunction with Andy Anderson, HBA of Metropolitan Colorado Springs 1983
- National Director of Marketing Award, for achievements 1982
- International Real Estate Trade Organization (IRETO) Award for Contribution and Devotion to the Real Estate Industry 2005

★ **Home Builders Association (HBA) of Metropolitan Denver**

- **MAME Legend 2013**
- **1st in Membership Recruitment and Retention 1990 to Present**
- Membership Recruiter of the Year 1990 to Present
- Associate of the Year 1998
- MAME: Best Custom Home, \$400,000 to \$750,000, Koelbel 1994
- MAME: Silver Award, Best Detached Home, \$101,000 to \$125,000, Brandywine 1994
- Best Interior Design Home, \$250,000 or more, Koelbel 1993
- Finalist Best Single Promotion by Associate/Supplier, Brandywine 1993
- Best Black and White Advertisement 1992
- Best Signage 1992
- Community of the Year 1992 (The Preserve at Greenwood Village)
- Best Four-Color Advertisement 1991
- MAME: Man of the Year 1982
- Grand Award, Community of the Year 1980 (The Ranch)
- Best Detached Home, \$125,000 or more 1980
- Best Custom Home 1980
- Best Outdoor Advertising 1980
- MAME: Sales and Marketing Director of the Year 1979, 1980
- Best Sales Office under 500 square feet 1978

★ **Colorado Association of Home Builders (CAHB)**

- Membership Recruitment and Retention State Leader 1990 to Present
- Membership Retention State Leader 1997 to Present
- President's Award 2002
- Industry Person of the Year 1999
- Associate Member of the Year 1989

★ **Bridge Project (University of Denver)**

- Award of Service 1998

★ **Show Home for Hope Colorado**

Raised \$50,000 in cash and \$1,500,000 in material, labor, and in-kind service for charitable cause
Received distinguished service award for founding and chairing Show Home for Hope projects 1993 to 1996

★ Achievement Award 1996

★ **Colorado Easter Seal Society**

- Rehabilitation Center, Colorado Springs, Colorado 1987
- Telethon Award 1987
- Pacesetter Award for Rocky Mountain Region

★ **Home Builders Association (HBA) of Metropolitan Colorado Springs**

- MAME: Most Professional Associated Member of the HBA of Metropolitan Colorado Springs in 1983, presented by the Sales and Marketing Council

★ **Builder Realtor Council of Metropolitan Denver**

- Turn Around '82 Outstanding Seminar Speaker

★ **Adams County Commissioners**

- Proclaimed June 24, 1982 "S. Robert August Day" for marketing and economic development service

★ **Adams County (Metro North) Chamber of Commerce**

- Business Man of the Year 1981
- Marketing and Membership Award 1980
- Economic Developer of the Year 1979

★ **Green Homes Builders**

International Partner of the Year 2020

COMMUNITY SERVICE

★ **Bridge Project, I Have A Dream Foundation**

University of Denver

Emeritus Board of Directors 2010 to 2020
Board of Directors 1994 to 1998, 2000 to 2009
Dinner Chairman 1994, 2002
Fund Raising Co-Chairman 1994 to 1998

★ **Children's Diabetes Foundation Denver**

Marketing-Fundraising Strategist 2008

- ★ **Home Builders Foundation of Denver**
Dinner Chairman 1999
Fund Raising Chairman 1998, 1999
Board of Trustee 1997 to 1999

- ★ **Show Home for Hope, Chairman** (Colorado AIDS Project/Hospice of Metro Denver) (Colorado Children's Pediatric Aids Foundation) 1993, 1995, 1996

- ★ **Boy Scouts of America**
Fund Raiser 1981, 1982, 1993

- ★ **Easter Seal Society of Colorado**
Fund Raiser 1981, 1982, 1986, 1987

- ★ **Multiple-Sclerosis National Society**
Fund Raiser 1981, 1982, 1986

- ★ **Mothers Against Drunk Driving (MADD)**
Member 1984, 1985
Fund Raising Co-Chairman 1984

- ★ **YMCA, Adams County**
Member 1981
Fund Raiser
Board of Director